

### BACKGROUND

TSM Granite Projects was founded and registered in Swaziland in 2006. We started with very little, human, material, and financial resources. We were however careful enough to start with people that already had some level of experience working with granite. For the first 6 months, we operated from a residential plot at Ngwane Park, Manzini. The first few jobs we did took a while to bring into masterpieces. We needed to make a good name for ourselves, and through desperate determination, we succeeded. We are now the largest supplier of granite works in the kingdom. The company has carried the same spirit of excellence to date.



Although the initial team had some experience in working with granite, more training was required to guarantee quality jobs and also minimize time taken to complete a project. The team took turns to train in South Africa. We continually introduce new methods of quality control that work world over. Every year, the company receives a summary of events that take place in international Stone Fairs from South Africa and Europe (Italy). We have recently been offered a trip to Xiamen, China to attend The Annual Stone Fair; where the latest designs in stone products are showcased. With such opportunities coming our way, we are very confident that the quality of our products will continue to get better and that we will still lead the way of stone working.



In 2008, the company developed a working with South Africa's largest granite and marble supplier, (Graniti Tecnica). This company avails us new materials from new quarries and we introduce them to our clients. We never run out of stock and this has also helped us to grow from a small struggling company to what we are today.

n an endeavor to expand operations, we have opened a sister company in South Africa (at Mkhuhlu, Bushbuckridge Mpumalanga Province). This expansion will now make it possible for us to assign all Swazi based projects to the Swazi Team and the South African based projects to the Mpumalanga Team. The success of TSM Granite has attracted even more than ever confident that this positively growing reputation will continue to propel us to new heights yearly.



Over the past 8 years, we are now experts in fabricating multiple curves granite shapes, and finishing edges of over 8 different edge profiles. These include the bevel, the bullnose, the full round, classic, etc. We also have accumulated the skill and capacity together with connections to handle any major project involving working with stone.

The company is fully owned and directed by Mr. Themba Mahlalela and his wife Tenele. Themba holds a Bachelors degree in Commerce (B.Com) from UNISWA. He got his granite fabricating experience in South Africa, mainly Durban and Johannesburg. Themba quit his white collar job at First National Bank and Southern Trading Company to start this new business. With the help of Tenele who has formal training in Business Administration and accounting, TSM Granite has indeed grown and continues to grow to date.

TSM Granite currently employs 8 full time workers and with two installation teams. With this staff compliment, we are able to meet any demands from small to medium scale projects. Whenever a need arises, we engage temporal and subcontract personnel to accomplish short term projects. We are also able to form formal a Joint Venture Agreement with larger international to undertake large projects.



## **PROJECTS**

Our work is showcased at Mavuso Sports Centre in Manzini Swaziland, The Luxurious Umdoni Estate houses in Ezulwini, The Nsukuwansuku Stadium at Mhlume, Lugogo Sun, Ezulwini Sun, MTN Park (Mbabane), Swaziland Post and Telecommunication (Mbabane, Manzini, Ezulwini, Gables, Pigg's Peak). We are continually working with various kitchen installers such as Swaziland Custom Cabinets in installing kitchen tops; our recent projects include

# ABROAD

Over the years, TSM Granite has worked with the following South African companies:

- Curves and Bevels (www.curvesandbevels.co.za) to do 2 Royal projects namely the Emekemeke State House and Ematjeni State House. (Contact: Nolene Strydom 0027 83 229 3235).
- ASCON Construction Boksburg, South Africa.
  (Contact Daniel Mlahleki 002782 318 6036)
- We have worked with Marble Classic (Contact Mr. Franco D'Agnolo 0027 83 601 2138)

#### Major Projects 2008-2011 – Swaziland

CONTRACTOR	PROJECT
ROOTS CONTRUCTION	Mavuso Sports Centre MANZINI
DUVAN DEVELOPERS	Emekemeke State House MASUNDVWINI
VAN WYK CONSTRUCTION	The Gables EZULWINI
DUVAN DEVELOPERS	Etjeni State House MASUNDVWINI
ROOTS CONSTRUCTION	Deeds Offices MBABANE
STONEWOOD CREATIONS	Roya Villas / Ezulwini
ARCHITECTS INTERNATIONAL	UMDONI ESTATE/ EZULWINI
SPTC	Manzini,Matsapha,Mbabane, Ezulwini, Pigg's Peak
Swaziland Housing Board	Woodlands Mbabane
Lugogo Sun	Lugogo Sun – Ezulwini
Royal Swazi	Royal Swazi – Ezulwini
Roots Construction	2 x Chief Justice Houses Mbabane
Swaziland Custom Cabinets	Nkonyeni Golf Estate Sidvokodvo
US Embassy	Mbabane

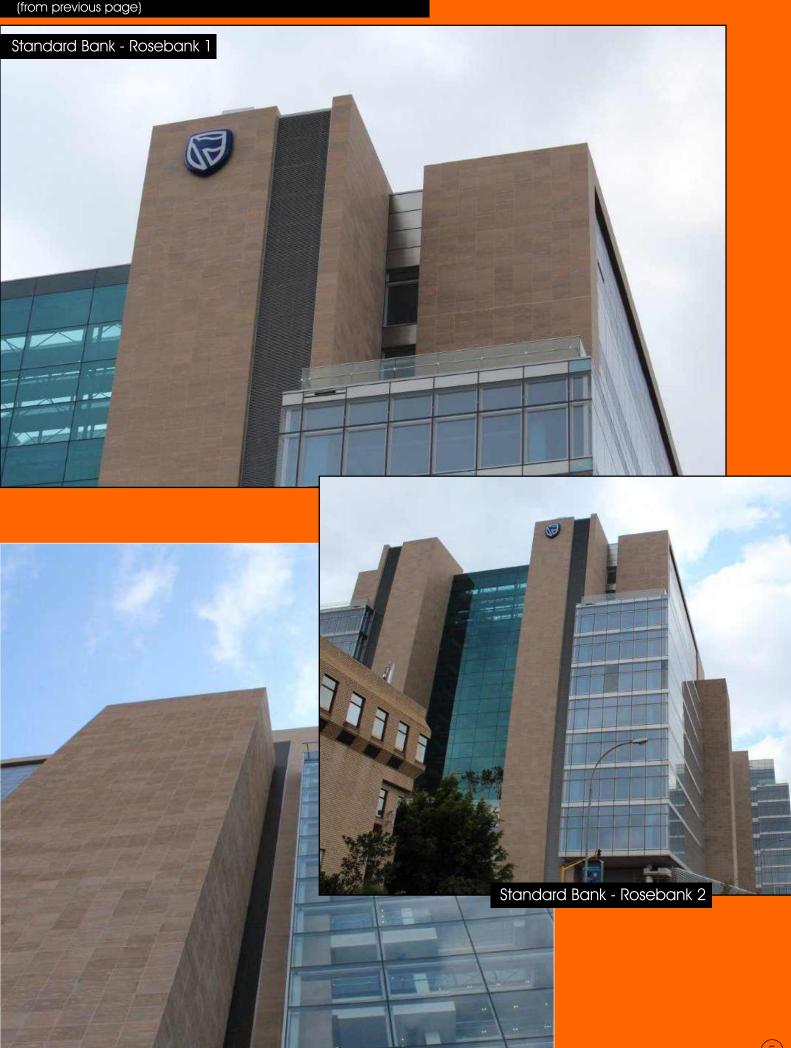
# Major Projects 2008-2011 – Swaziland (from previous page)

CONTRACTOR	PROJECT
CORNER PLAZA	Chinese Restaurant
MOUNTAIN INN	MOUNTAIN INN

#### Major Projects - Abroad

YEAR	PROJECT
2008 - 2011	Investec Durban
2008 - 2011	Investec Johannesburg
2008 - 2011	Investec Capetown
2011 - 2013	Standard Bank Rosebank
2011 - 2013	1 Sandton Drive
2011 - 2013	Airport Road Reserve Bank – Botswana
2013 – Current	Group Five offices
2013 – Current	Libridge





# Growth & Expansion

After a successful exhibition at the Botswana Trade Expo in 2013, TSM Granite won the hearts of many organisations and business establishments in Botswana. So many business opportunities opened up in Botswana, such that the Swaziland Investments Promotion Autrhority (SIPA), is now assisting TSM Granite to open a branch in Botswana!







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